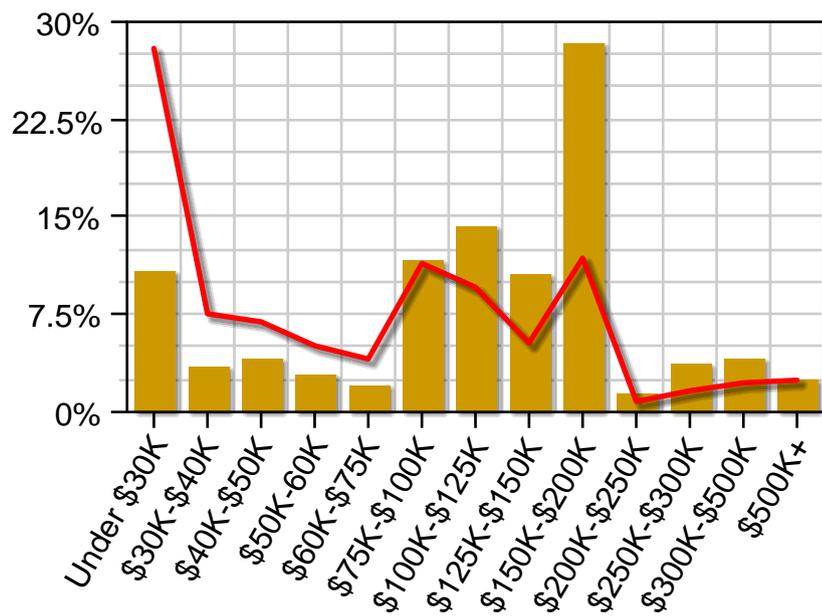


Sample Profile Report

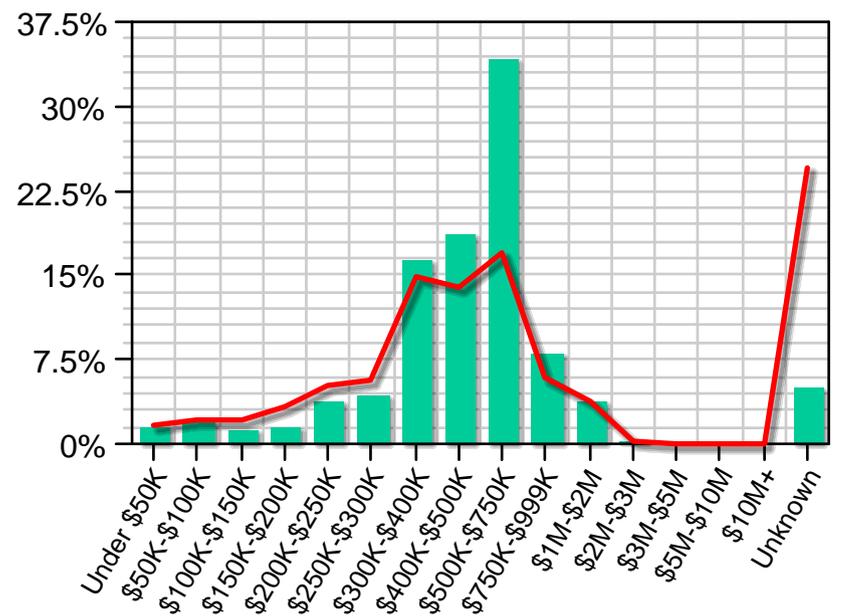
Customer File Name	Upload Date	Match Count
R_SJB Enrollment.TXT	09/09/13	663 of 757 names

Income Range Code New (Red: Zipcode Average)



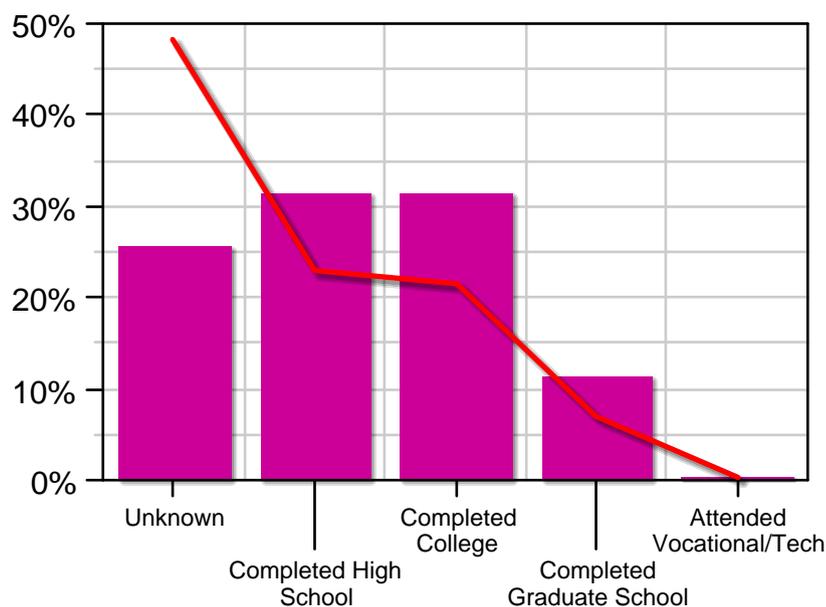
Income Range Code New is "\$150K-\$200K" for 28.37% of customers.

Home Market Value (Red: Zipcode Average)



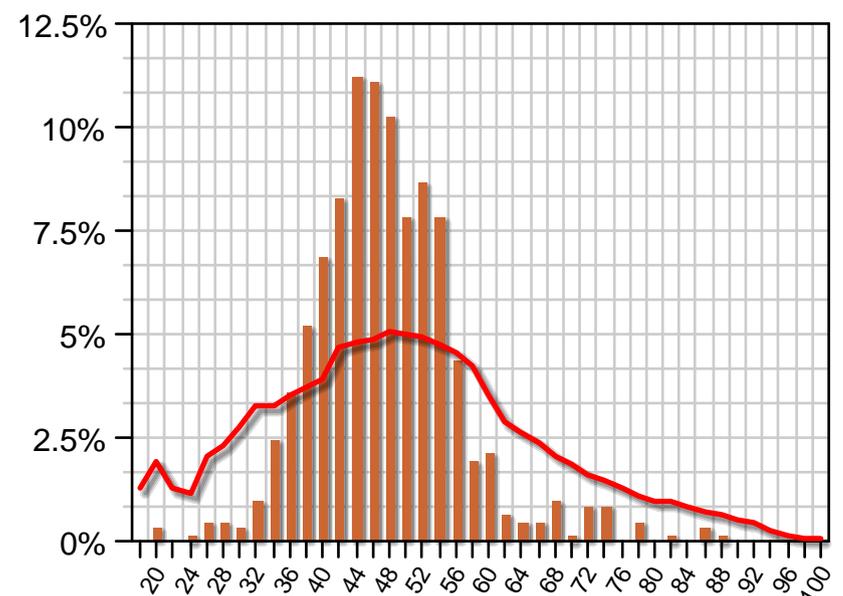
Home Market Value is "\$500K-\$750K" for 34.2% of customers (based on the 98% of customers with known values).

Household Education Level (Red: Zipcode Average)



31.52% of customers have Household Education Level of "Completed College".

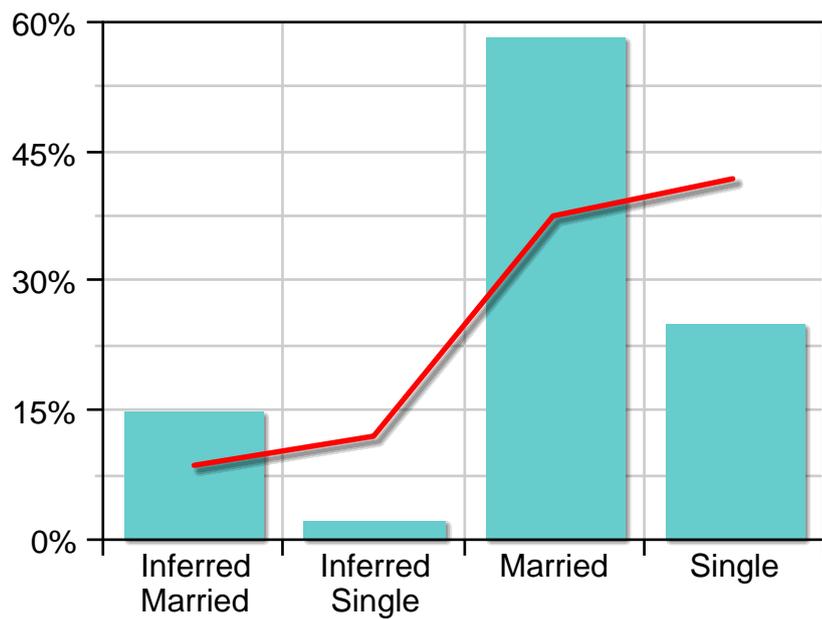
Head of Household Age (Red: Zipcode Average)



Head of Household Age is "44" for 11.23% of customers (based on the 93% of customers with known values).

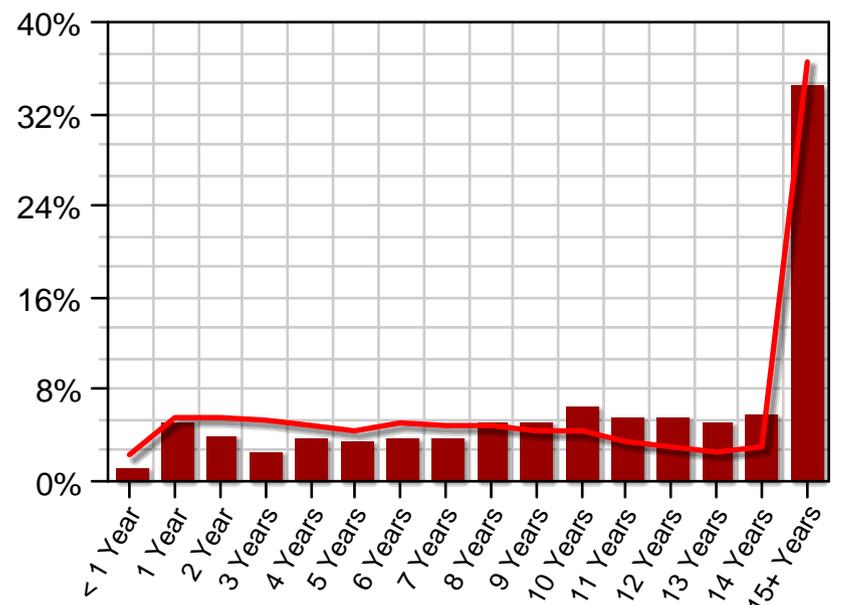
Sample Profile Report

Marital Status (Red: Zipcode Average)



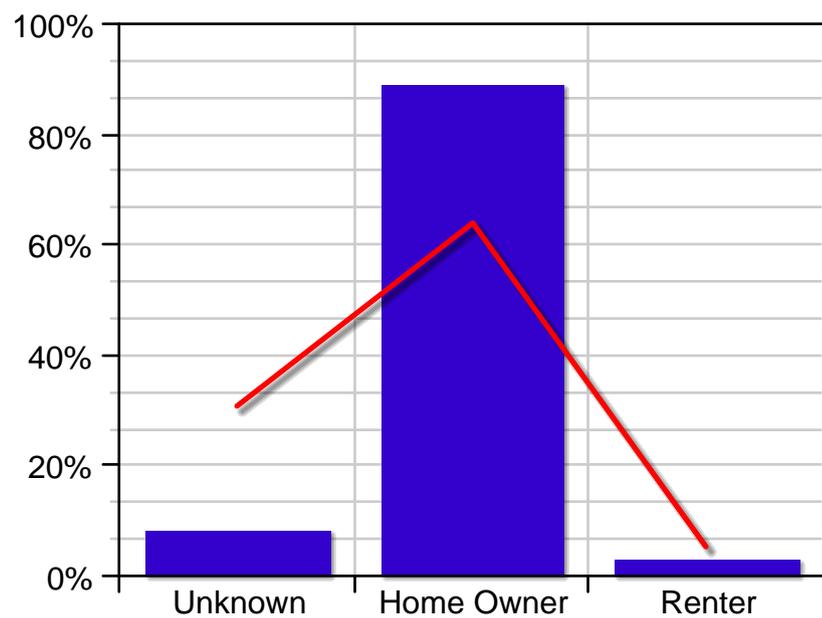
58.1% of customers have Marital Status of "Married" (based on the 94% of customers with known values).

Length of Residence (Red: Zipcode Average)



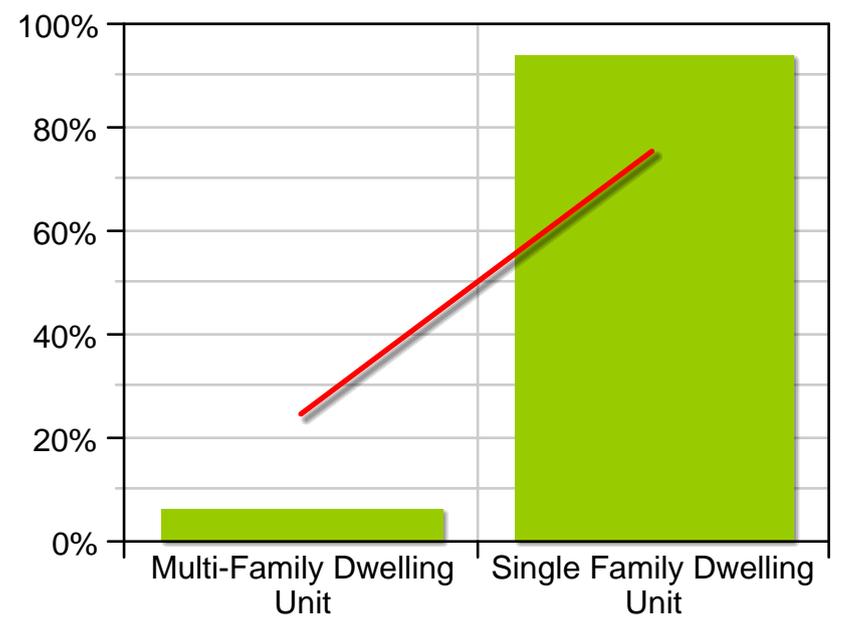
34.46% of customers have Length of Residence of "15+ Years" (based on the 94% of customers with known values).

Home Owner Indicator (Red: Zipcode Average)



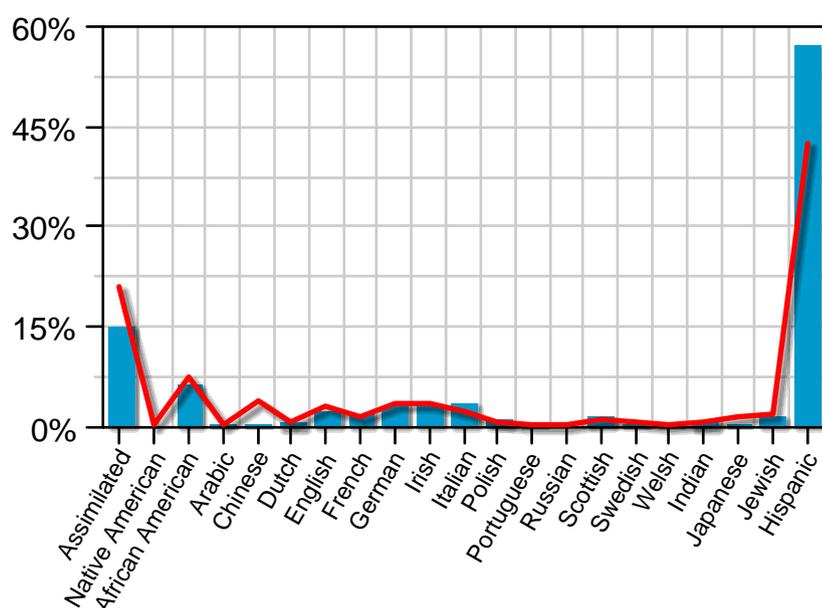
Home Owner Indicator is "Home Owner" for 88.83% of customers.

Home Structure Type (Red: Zipcode Average)



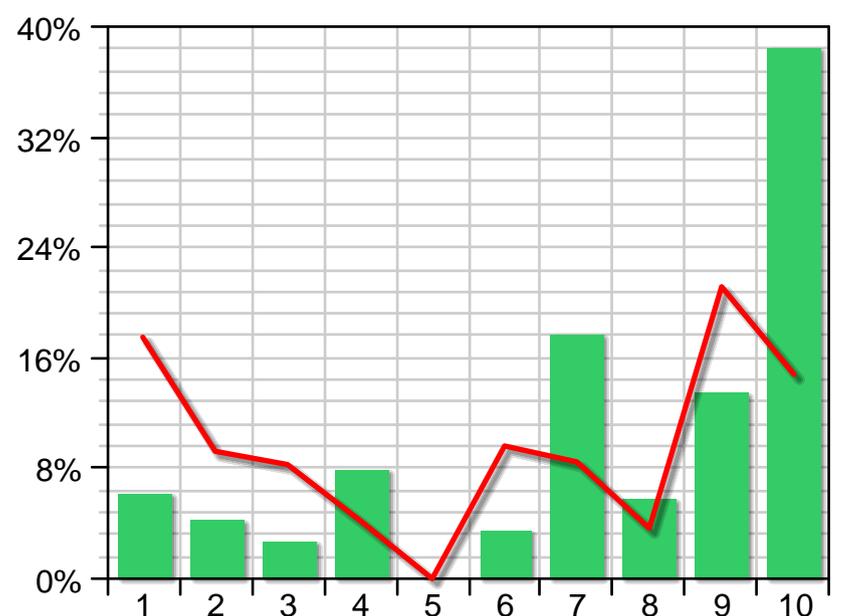
94.09% of customers have Home Structure Type of "Single Family Dwelling Unit".

Ethnicity (Red: Zipcode Average)



57.31% of customers have Ethnicity of "Hispanic".

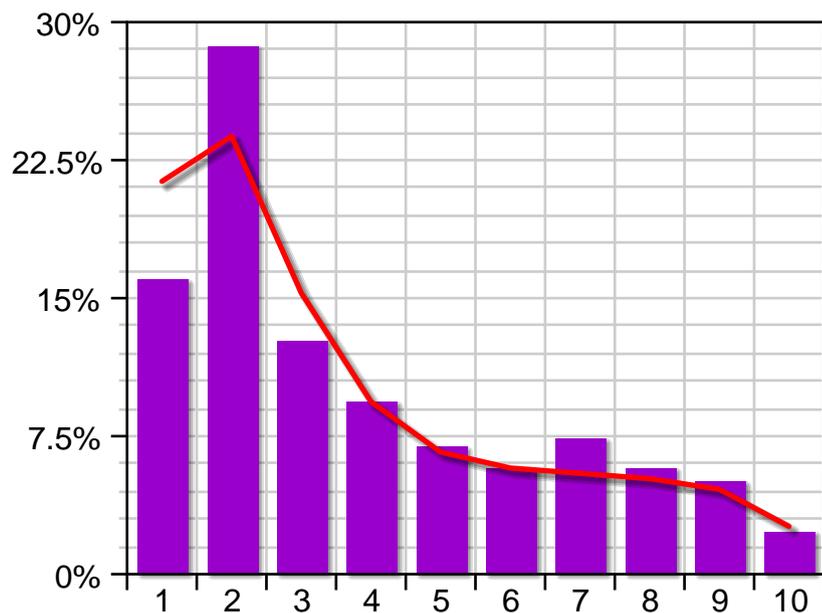
Over-Spender Decile (Red: Zipcode Average)



Over-Spender Decile is "10" for 38.49% of customers.

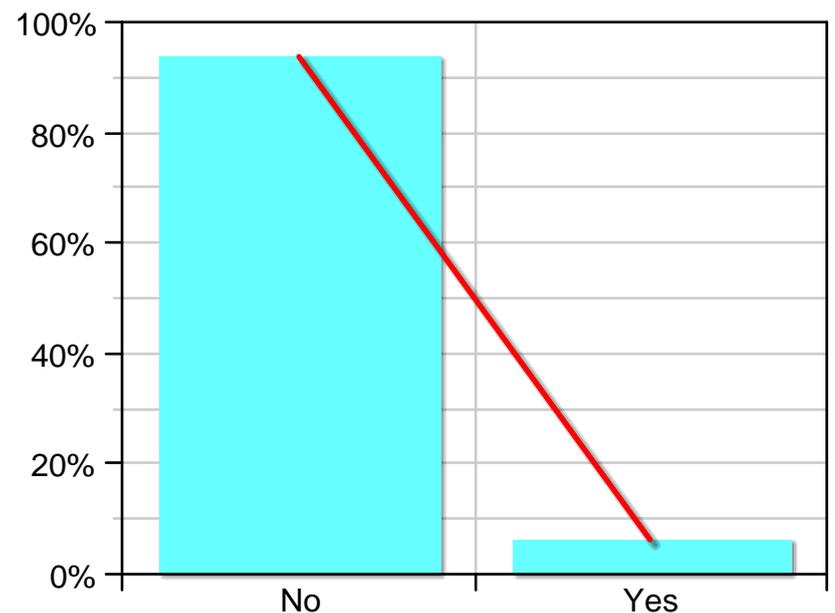
Sample Profile Report

Recession Sensitivity Decile (Red: Zipcode Average)



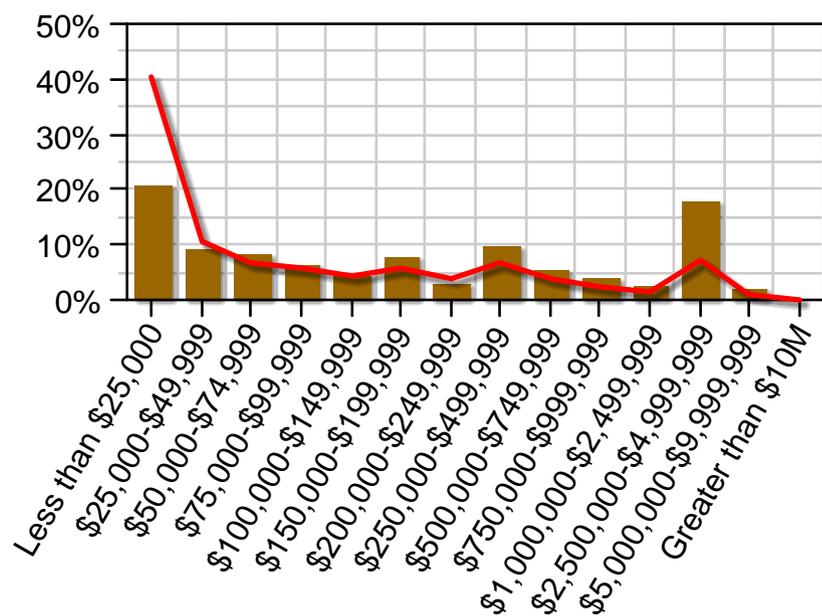
Recession Sensitivity Decile is "2" for 28.68% of customers (based on the 98% of customers with known values).

Charitable Donor (Red: Zipcode Average)



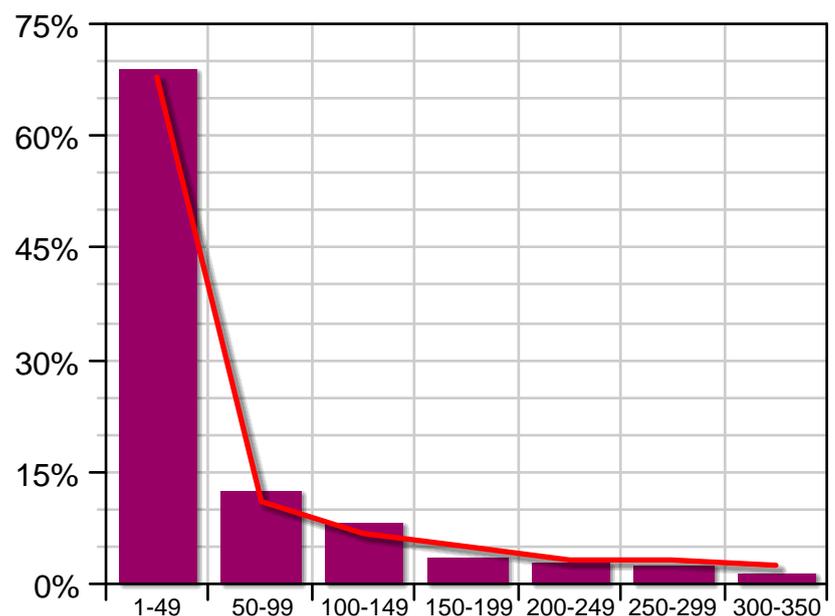
Charitable Donor is "No" for 93.66% of customers.

Net Worth (Red: Zipcode Average)



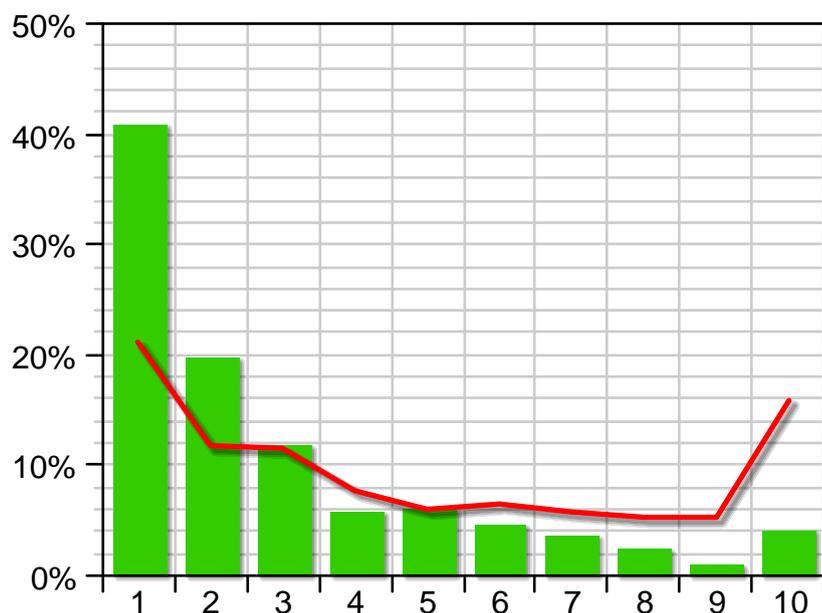
Net Worth is "Less than \$25,000" for 20.55% of customers (based on the 98% of customers with known values).

Invitation to Apply Index Range (Red: Zipcode Average)



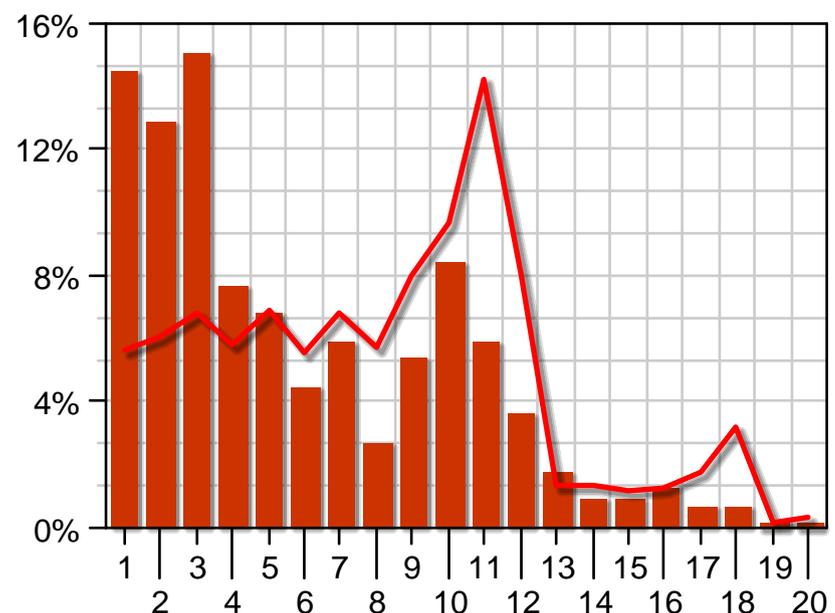
69.01% of customers have Invitation to Apply Index Range of "1-49" (based on the 98% of customers with known values).

Vacation Property Decile (Red: Zipcode Average)



40.95% of customers have Vacation Property Decile of "1".

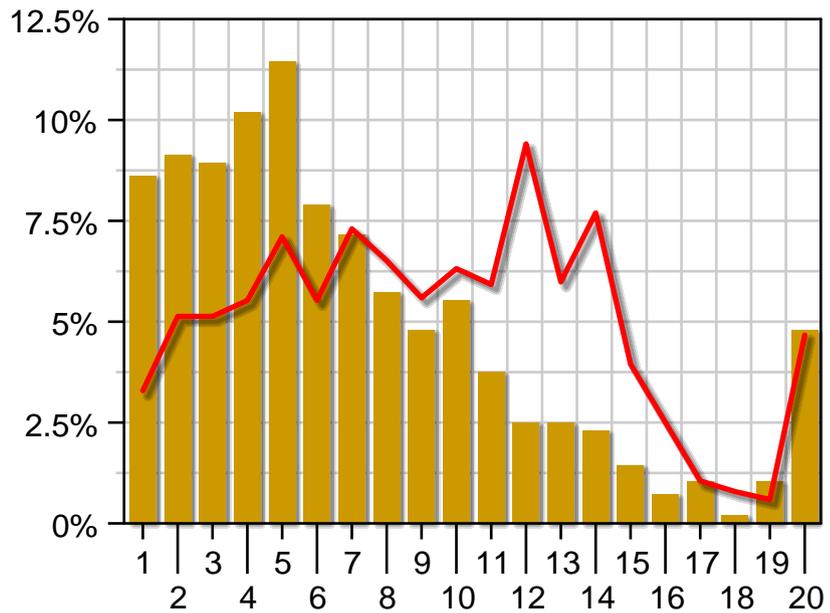
Social Networking - Personal Voice Demi Decile (Red: Zipcode Average)



Social Networking - Personal Voice Demi Decile is "3" for 15.05% of customers (based on the 84% of customers with known values).

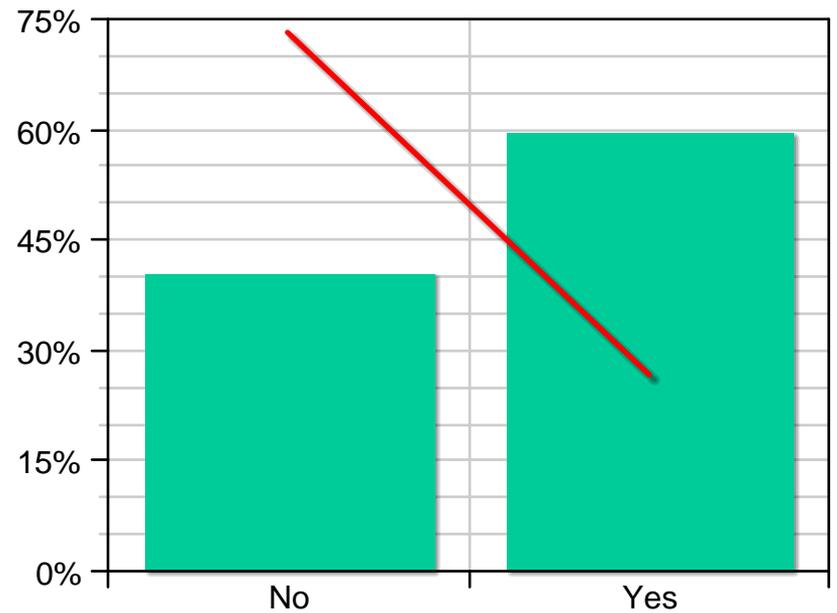
Sample Profile Report

Social Networking - Social Network Demi Decile (Red: Zipcode Average)



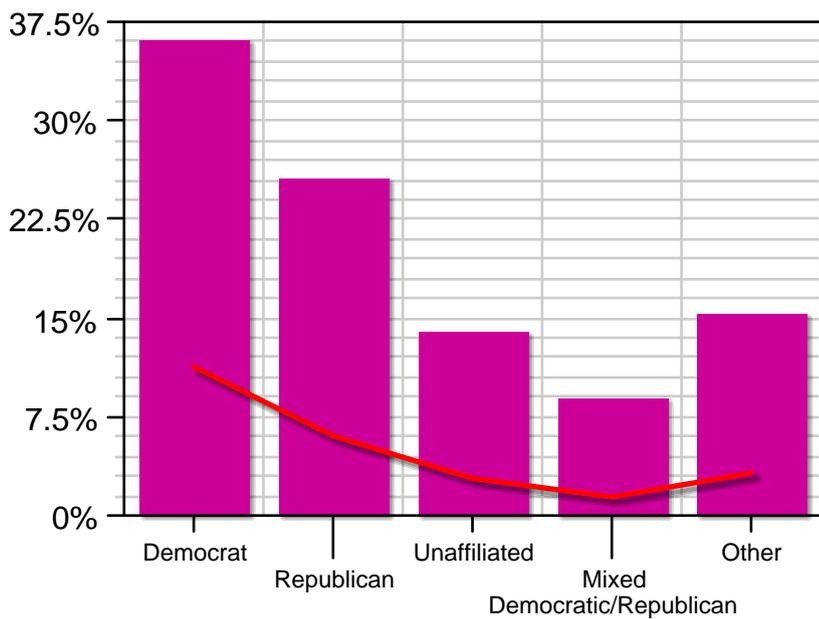
11.46% of customers have Social Networking - Social Network Demi Decile of "5" (based on the 84% of customers with known values).

Facebook Flag (Red: Zipcode Average)



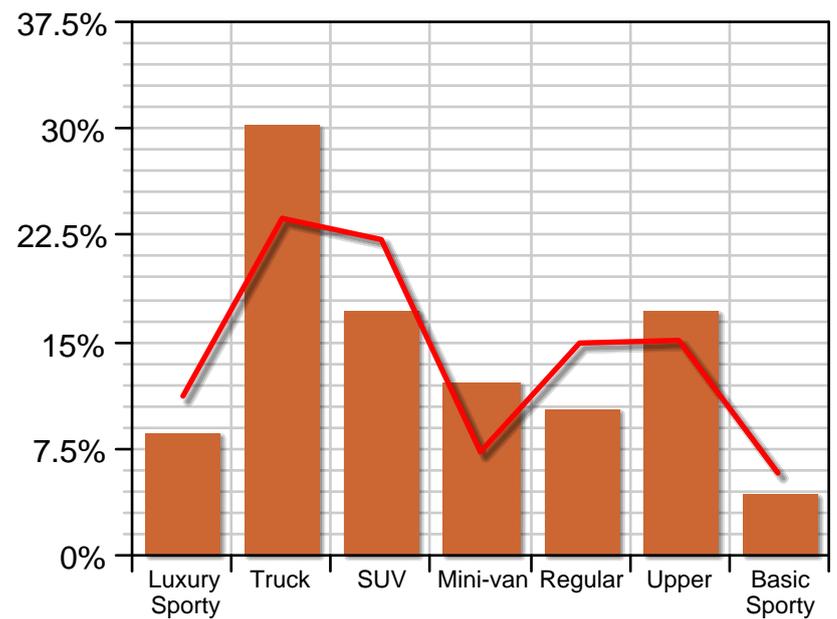
Facebook Flag is "Yes" for 59.57% of customers.

Registered Political Party (Red: Zipcode Average)



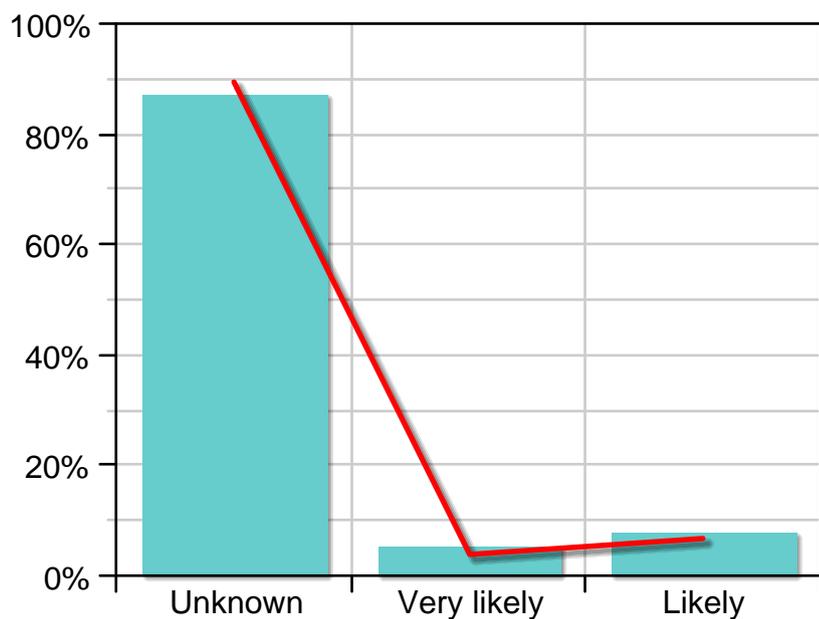
Registered Political Party is "Democrat" for 36.18% of customers.

Dominant Vehicle Lifestyle (Red: Zipcode Average)



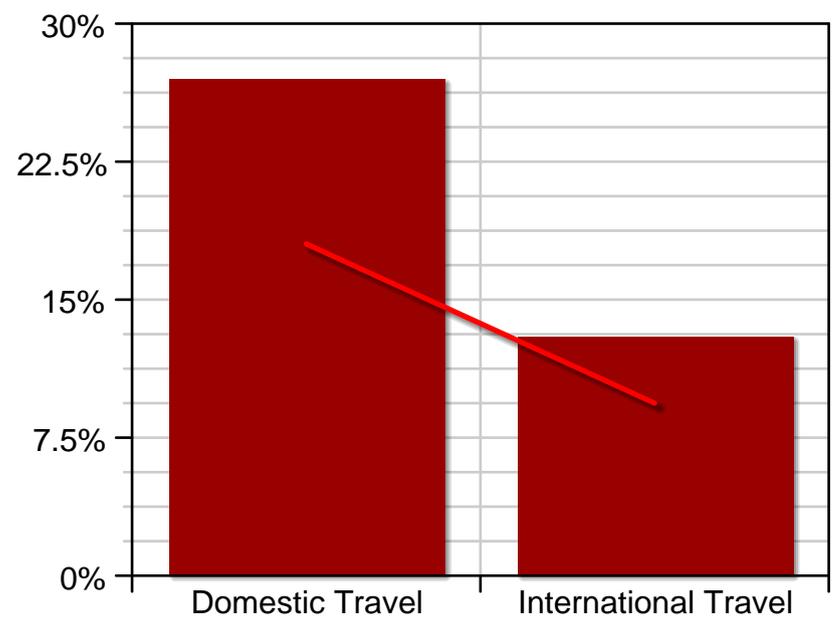
Dominant Vehicle Lifestyle is "Truck " for 30.17% of customers (based on the 17% of customers with known values).

Likelihood to Invest (Red: Zipcode Average)



Likelihood to Invest is "Unknown" for 86.87% of customers.

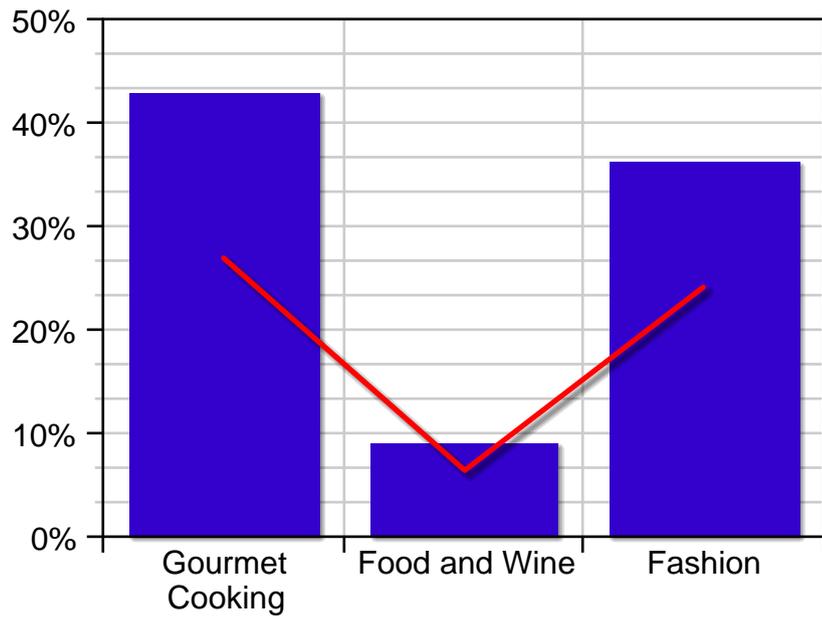
Interests (Red: Zipcode Average)



26.99% of customers have a Interests category of Domestic Travel.

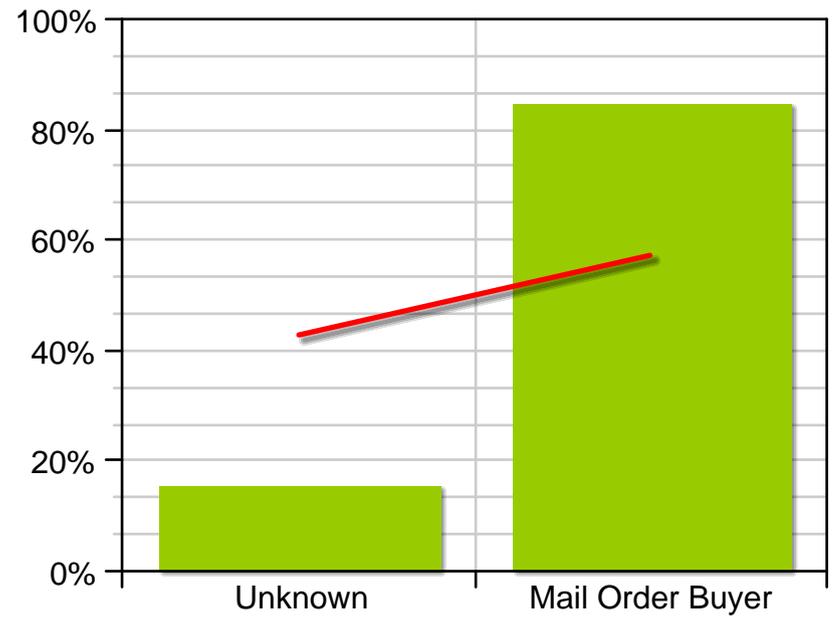
Sample Profile Report

Gourmet (Red: Zipcode Average)



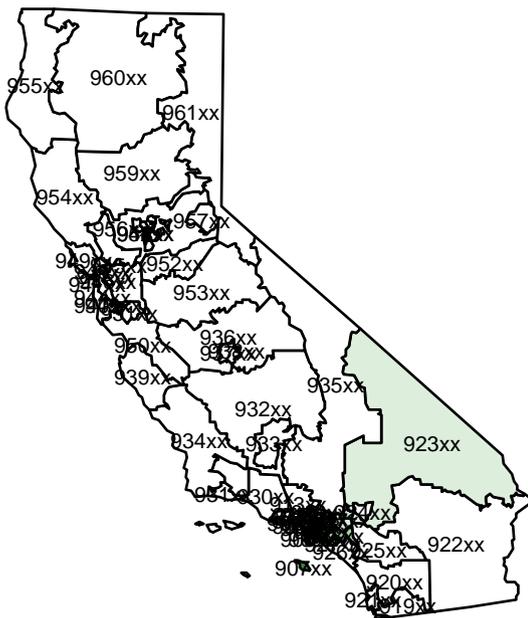
42.83% of customers have a Gourmet category of Gourmet Cooking.

Mail Order Buyer (Red: Zipcode Average)



Mail Order Buyer is "Mail Order Buyer" for 84.46% of customers.

State: CA Concentration: Higher Lower



Population concentration for the state of: CA